



以创新的科技
便利人类生活
We Move Faster

股票代码
STOCK CODE **002152**

快速应变 · 引领未来 We Move Faster

能够存活的物种，
不是最强壮的，
也不是最聪明的，
而是应对变化反应最快的。
——达尔文《进化论》

It is not the strongest of the species that survives
Nor the most intelligent that survives.
It is the one that is the most adaptable to change.
—Charles Darwin



智能银行·遇见未来 Intelligent Bank for the Future

广电运通致力打造全球金融智能设备及系统解决方案第一品牌, 精准洞悉全球用户金融安全与支付需求, 专注提供创新、智能、人性化的金融生活体验!

基于未来智慧银行的趋势, 广电运通将以更加智能和多样化的创新科技应用, 给银行业的运营和商业模式带来新的变革。

因为‘预见, 方能遇见’!

To become the No.1 global provider of intelligent financial equipment and solutions, GRGBanking focuses on delivering an innovative, intelligent and customized financial life with a thorough understanding of financial security and payment demands worldwide.

With smart banking as the future trend, GRGBanking shall bring new reform to current operation and business mode of banking industry with more intelligent and variant hi-tech applications.

Seek and you will find.



以创新的科技便利人类生活 Innovation Drives Life





领导致辞 Preface

综合介绍 Comprehensive

关于我们 About us	09
公司治理和组织架构 Corporate Governance and Organizational Structure	10
发展历程 Development Journey	11

技术实力 Technologies

研发平台 R&D Platform	13
研发实力 R&D Capability	14
研发投入 R&D Investment	15
研发成果 R&D Achievements	16
产品品质 Product Quality	17

市场地位 Market Position

中国市场 Chinese Market	18
全球市场 Global Markets	19

金融电子 Financial Electronic

主力产品 Main Products	21
iBank 智慧银行解决方案 iBank Intelligent Banking Solution	23
创新产品 Innovative Products	24
软件产品 Software	25

智能交通 AFC

核心产品 Core Products	27
市场地位 Market position	28

金融服务 Financial Service

业务领域 Business Areas	29
发展趋势 Development Trends	30

中智融通 Intellicash

核心产品 Core Products	32
综合解决方案 Comprehensive Solutions	33

产业延伸 Industrial Extension

广电汇通 GRG Huitong Banking Service Co., Ltd.	34
运通信息 GRGBanking I.T. Co., Ltd.	34
龙源环保 Guangzhou Long Yuan Envirotec Co.,Ltd.	34

企业责任 Corporate Responsibility

人才战略 Human Resources Strategy	37
资质荣誉 Qualification and Honor	38
社会公益 Social Charity	39



打造全球
To Becon
Intelligen



金融智能设备及系统解决方案第一品牌
Be the No.1 Global provider of Financial
Equipment and solutions.

邀成功之人才，创长盛之企业

Inviting Successful Talents, Creating Vigorous Enterprise



董事长：赵友永
President: Youyong Zhao

A stylized, handwritten signature in black ink, likely belonging to Youyong Zhao, the Chairman mentioned in the text.

战略、观念、文化是广电运通长盛发展的保障。广电运通立志高远，以振兴民族产业为己任，立足于货币处理设备等高技术领域，由技术同心多元化向行业同心多元化战略升级。公司坚持以市场营销为先导，以自主核心技术为支撑，以优秀的企业文化为保障，推行领先的全球化产品战略，向各个市场领域全面渗透，最终形成综合的企业竞争优势。

历经十六年的奋斗与成长，今天的广电运通已是中国最大、世界前五的ATM厂商，同时也是中国实力最雄厚的AFC（自动售检票系统）设备及核心模块提供商，国内最专业的金融服务外包商与最富成长力的现金智能处理专家。这是公司综合竞争力提升的结果，更是市场对我们的认可。经过全体广电运通人的共同努力，目前形成的强大的市场开拓能力、研发能力、制造能力及服务能力，都是我们走向成功的资本。公司已从创业初期的一块小舢板，发展成为一艘乘风破浪的舰艇，完全有能力驶向世界的每一个角落。

当然我们也清醒地认识到，在这个竞争日趋激烈的全球化市场中，我们的航程不可能总是一帆风顺。既然要驶向大海，就要随时准备面对急风骤雨、惊涛骇浪、礁石暗流。但只要全体广电运通人时刻保持清醒的头脑，深入贯彻“有容、有衡、有序”的核心文化理念，齐心协力，持续提升，我们就能勇往直前，为国家、用户、合作伙伴、投资者和员工创造更多价值！

Strategy, concept and culture are vital to the ever-growing development of GRGBanking. We firmly believe that we are obliged to thrive China national industry. We specialize in high-tech fields such as currency recognition and processing. We shall take an escalation strategy from technology-centered to industry-oriented concentric diversification. Moreover, guided by market momentum, we are a company supported by independently developed core technologies and guaranteed by remarkable corporate culture. Meanwhile, we strive to continuously reinforce our competitive edges by promoting strategies for global leading products and actively penetrate into other fields.

With sixteen years of endeavor and development, we have become a leading ATM and AFC (Automatic Fare Collection) manufacturer, most professional financial Managed Service provider and intelligent cash processing expert with great potentials in China. Moreover, GRGBanking are ranked the fifth among all the ATM manufacturers in the world owing to the improvement of our comprehensive strength. The enhanced abilities we have in market development, R&D, manufacturing and services are the keys to success. Having developed from a sampan at our early foundation to a colossal ship now, we are fully capable to take on any challenge and buffet our way through the waves anywhere.

Meanwhile, the voyage to success could not be smooth, especially in the ever-growing competition of global market. As long as we work together, remain sober-minded, and firmly adhere to the company core culture of tolerance, discipline, and execution, we will keep improving and creating more values for our state, customers, partners, investors and employees.

创建国际企业, 打造百年品牌

Creating a Globalized Company, Building a World-Leading Brand



总经理: 叶子瑜
Director: Mark Yip

经过十六年的市场历练与稳健成长, 广电运通已形成了研发、制造、市场、服务、管理各个系统协调运作的良好经营格局, 力争做市场的主导者、先进技术的引领者和优质服务理念的倡导者, 能够为全球用户提供更安全、更稳定、更可靠的产品与更优质的服务。

一直以来, 我们秉承“以绩效为导向、持续改善、全员参与、相互制衡、善于捕捉机会和充分利用资源”的核心管理理念, 科学管理, 稳健发展, 持续向全球用户提供最具竞争力的产品和服务。在社会各界人士的信任和支持下, 我们在 ATM、智能 VTM 销售市场, 轨道交通 AFC 市场, 金融服务外包市场, 智能清分市场, 泛金融市场都有出色的表现, 成为用户最值得信赖的全球合作伙伴。

今后, 广电运通将一如既往以用户为关注焦点, 锐意创新、大胆开拓, 向着“打造全球金融智能设备及系统解决方案第一品牌”的目标前进, 以核心技术打造中国品牌的国际竞争力, 创建国际知名企业, 打造广电运通百年品牌。

Weathered a lot in sixteen years of baptism and growth, GRGBanking has formed an excellent operation pattern which is operated coordinately within R&D, manufacturing, sales, services and management. We strive to be leader of the ATM market, the leader of high-tech and the advocator of high-quality services, so as to provide more secure, stable and reliable products, as well as more quality services for our customers.

We are dedicated to provide the most competitive products and services for customers worldwide by firmly focusing on the management philosophy, i.e., “Performance guiding, opportunity seizing, resources utilizing with continuous improvement, full participation and mutual balance”. We are the most trustworthy global partner with excellent performance in the market of ATM equipment, VTM equipment, AFC equipment, financial managed service, intelligent cash sorting and non-banking fields.

In the future, we will focus on customers as usual, advance to the vision of “To Become the No.1 Global provider of Financial Intelligent Equipments and solutions”. We will continue to further improve our comprehensive strength to establish a globalized company and build a long lasting brand.

价值创新路 品牌中国芯 Value Creating, Brand Building

在当今瞬息万变的时代，广电运通一直密切关注并快速响应客户需求变化，坚持世界最优标准，不断追求科技创新，潜心为客户创造价值，赢得了全球更多用户的信赖，成为了“自主品牌、自主创新”的中国企业典范。

In today's fast-changing era, GRGBanking has been watching closely and responding quickly to changes in customer demand, adhering to the best standards in the world, pursuing constantly technological innovation, devoting to creating value for customers, and has won the trust of more users worldwide and has established a Chinese enterprise model of "Self-owned Brand, Independent Innovation".



2008年12月3日·习近平：你们为国家做出了很大贡献！
Dec. 3, 2008. Xi Jinping: You have made great contributions to China!



2009年2月8日·李克强对广电运通的技术能力表示赞赏。
Feb 8, 2009. Li Keqiang spoke highly of the technical capacity of GRGBanking.



2010年11月12日·温家宝：这个企业有光辉的未来！
Nov 12, 2010. Wen Jiabao: The enterprise shall have a glorious future.



2009年9月4日·汪洋：希望广电运通再接再厉，更上层楼。
Sep 4, 2009. Wang Yang: We hope you make persistent efforts and go farther.

广电运通：全球领先的金融智能设备及系统解决方案提供商 GRGBanking, World's Leading Provider of Financial Intelligent Equipments and solutions.

广电运通组建于 1999 年，主要从事金融电子产业，旗下 ATM 产品自 2008 年连续七年位居中国市场销售占有率第一位，全球行业前五强；旗下 AFC（自动售检票系统）广泛应用于国内地铁与高铁市场，高铁市场占有率超过 70%。

广电运通坚持以自主创新谋求长远发展，目前已经成为全球三家掌握现金循环核心技术主流企业中唯一的中国企业，自主研发专利数位居行业前列，极大促进金融自助设备国产化进程。

基于对中国银行业变革趋势及未来互联网金融发展方向的洞察与把握，广电运通子公司广电银通、广州穗通专注金融服务外包领域的价值创造，在全国多个城市设立专业外包服务公司，用现代化手段承接和整合银行传统业务，帮助银行实现现代化转型升级；中智融通以领先的纸币冠字号码管理系统，适配自主研发的清分机、清分流水线等全系列智能现金处理产品，开启中国智能现金清分的新时代。

未来，广电运通将继续肩负“以创新的科技便利人类生活”的企业使命，致力于引领全球货币处理技术的发展，立志成为全球最具竞争力的国际企业，并将持续履行“为下一代创造价值”的优秀企业公民的社会责任，成为百年老店。

Established in 1999, GRGBanking is mainly engaged in financial electronic industries. Its ATM products are ranked the first in the China market for seven consecutive years since 2008, and top 5 in the global industry while its AFC (Automatic Fare Collection) systems are widely used in domestic subway and high-speed railway market with over 70% market share in China.

GRGBanking has been adhering to independent innovation and seeking long-term development, and has become the only Chinese company which master the core cash recycling technology in the world. The company has the biggest number of independent developed patents among the industry, which greatly facilitate the process of nationalization of financial equipment.

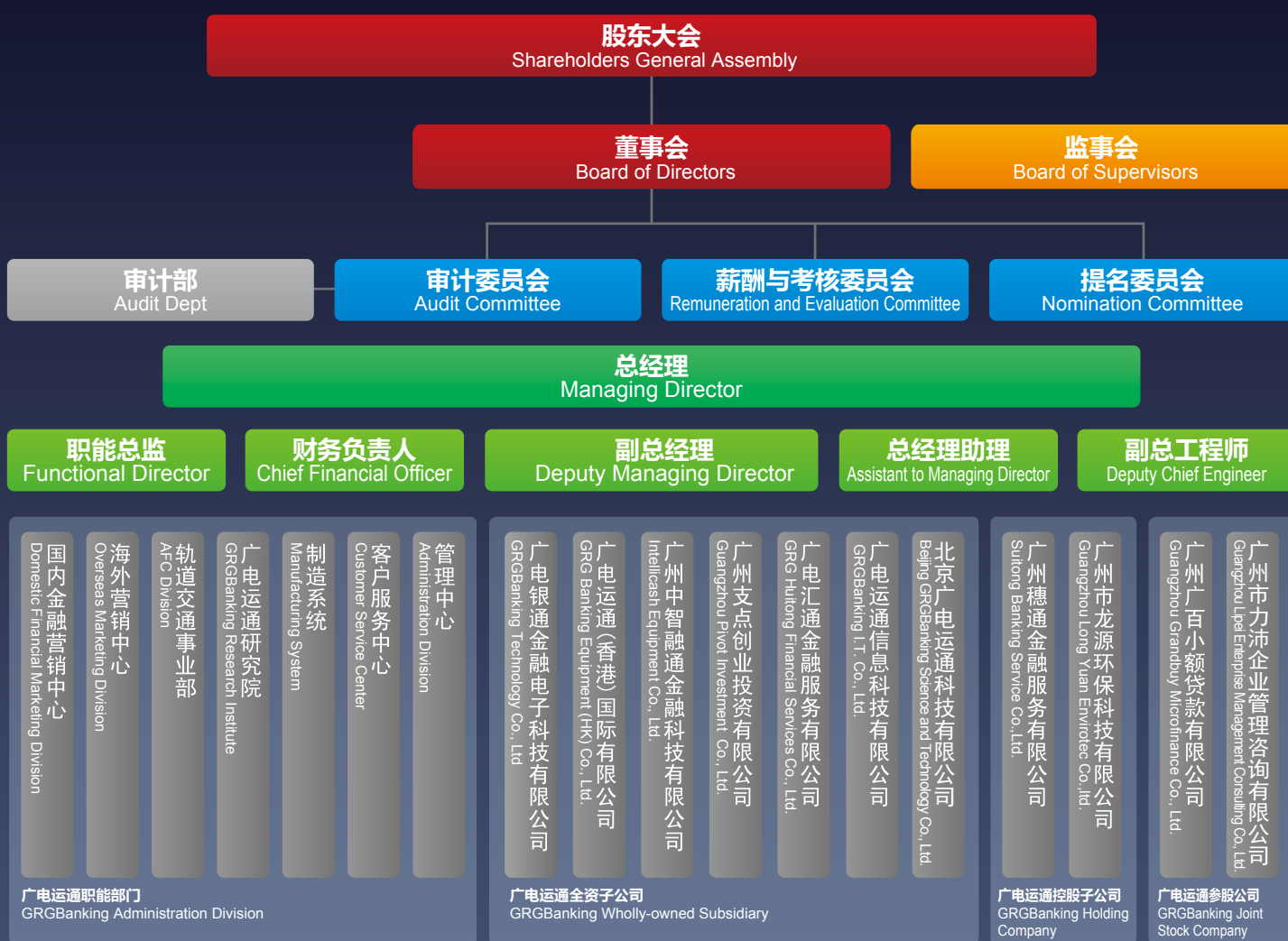
Based on the insight on the transformation trend of China's banking industry and future development of the Internet Finance, GRGBanking subsidiaries, GRGBanking Technology Co., Ltd. and Suitong Banking Service Co., Ltd., which focus on value creation in the field of financial service outsourcing, established professional outsourcing companies in many cities across the country, with modern means to undertake and integrate bank's traditional business to modernize the banks' restructuring and upgrading; With its leading banknotes serial number management system, banknote sorting machine, cash center automation solution and other full range of intelligent cash treatment products, Intellcash Equipment Co., Ltd. opened a new era of intelligent cash sorting.

In the future, GRGBanking will continue to carry the corporate mission "Innovation Drives Life", be committed to leading the development of the global currency processing technology, and become the world's most competitive enterprise. The company will continue to fulfill corporate citizen social responsibility "Create Value for the Next Generation" and become a long-lasting brand.



按照现代企业制度组建和规范经营，奠定永续发展的基石

In Accordance with the Modern Enterprise System and the Standardized Operation, Laying Cornerstone of Sustainable Development



六十年制造企业沉淀，创造十年千倍增长传奇

Sixty Years of Manufacturing Experience, to Create Thousandfold Increase in Ten Years.

做强中国，征战世界

Leading in China and Competing in the World

2015

3月，《金融时报》报告，广电运通连续第7年位居中国ATM市场销售占有率第一位。

China Becomes the World's Largest ATM Market, GRGBanking Ranked No.1 for 7th Consecutive Year in China

2014

5月，广电运通子公司深圳银通完成了宜昌金牛押运的收购工作，成为全国各地押运改制的第一个成功案例，也是广电运通启动全产业链战略布局的里程碑。

In May, GRGBanking Technology Co., Ltd. acquired Yichang Jinniu Armored Transport, which is the first successful reform case of CIT industry in China.

2013

7月，广电运通钞票识别与处理核心技术通过工信部自主核心技术鉴定，成为国内唯一拥有自主核心技术的ATM企业。

In July, GRGBanking banknote recognition and processing core technology passed the independent core technology appraisal by the Ministry of Information Industry of China, became the only ATM enterprise which owns the core technology in China.

2011

4月，广电运通击败国际巨头，签订迄今为止欧美地区单一订单金额最大的循环机订单。

Won a bid worth over 35 million USD for cash recycling ATM in Turkey, which is the ever biggest cash recycling delivery contract outside Asia.

2010

11月，亚洲最大的ATM研究机构，广电运通研究院正式成立。

Founded GRGBanking Research Institute in November.

2009

公司正式全体迁入广州科学城新建产业园。

Officially moved into the newly established industrial park in Guangzhou Science City.

2008

广电运通首次跃居中国ATM市场销售占有率第一位。

Ranked No.1 in Chinese ATM market share for the first time.

不断创新·步步为赢

Continuous Innovation and Achievements

2007

广电运通在深圳证券交易所正式挂牌上市，股票代码为002152。

Listed on the Shenzhen Stock Exchange Market in China, with the stock code 002152

2005

广电运通自主知识产权钞票识别与处理核心模块通过中国信息产业部鉴定。

The banknote recognition and processing core module developed by GRGBanking passed appraisal of Ministry of Public Security of China.

1999

广州无线电集团重组运通公司，广电运通创立，开研发自主知识产权的ATM。

GRGBanking was established, and took the first step towards ATM manufacturing with self-owned intellectual property rights in China.

1989

公司前身，运通公司（香港）成立，开启ATM征程。

The predecessor company of GRGBanking, Yuntong (HK) company was established to start ATM business.

顺应时势·自强不息

Conforming to the Trend and Self-improving

1993-1995

工厂改制，广州无线电集团成立，回归无线电通信领域。

After factory was restructured, Guangzhou Radio Group was established to return to radio communication business.

1956

母公司广州无线电集团前身，广州无线电装修厂创立。

Predecessor of GRGBanking's parent company Guangzhou Radio Group, Guangzhou Radio Factory was founded.

自主创“芯”·快速应变 Innovative Technology, Fast Reaction

自主创新是广电运通持久竞争力和生命力的源泉。广电运通坚持自主核心技术战略，紧密围绕用户需求进行研发和创新，不断推出领先的产品和解决方案，帮助客户应对挑战 and 创造价值。广电运通不仅满足用户当前的需求，还注重开发用户的潜在需求，积极培育未来的新兴市场，赢得未来市场的主动权，实现企业永续经营。

Independent innovation is GRGBanking's lasting competitiveness and sources of vitality. GRGBanking adheres to independent core technology strategy, focuses on user needs for R&D and innovation, constantly launches leading products and solutions to help customers meet the challenges and create value. GRGBanking not only meets the user's current needs, but also pay attention to the potential development of user needs, actively cultivates the future of emerging markets, to win the future market initiative and achieve business continuity.



打造世界顶级的金融智能装备专业研究院

To Build the Top-class Cash Processing Research Institute in the World

广电运通研究院自主研发多项核心专利技术,填补国内空白,引领国内外金融服务体系的转型升级,推动我国金融智能装备技术达到国内领先、国际先进水平,是全球首屈一指的金融智能装备研究机构。目前,广电运通已掌握自主可控的金融装备核心技术,建立安全可控的金融信息技术体系,为国家金融安全保驾护航,让中国成为全球第三个自主掌握金融装备关键技术的国家。

GRG Research Institute is a world-leading intelligent banking equipment research institution, which independently develops patented core technology, fills the gaps in China, leads the transformation and upgrading of domestic and foreign financial service system, promotes China's intelligent banking equipment and technology to the domestic leading level and international advanced level. At present, GRGBanking has mastered the core technology of financial equipments, and constructed the financial information technical system. It enables China to become the third country in the field and contributes to national financial security.





构建自主可控技术体系, 提升中国金融装备产业竞争力与安全性 Build Independent Controllable Core Technology System to Improve China Banking Equipment Industry Competitiveness and Security

广电运通自主研发钞票识别模块, 在 2005 年成功通过由中国信息产业部主持, 中国人民银行、中国公安部以及工、农、中、建、交等机构组成的鉴定委员会的鉴定, 打破我国钞票识别技术被国外垄断的局面, 在此核心技术基础上研发中国第一代自主品牌的 ATM 推动了中国 ATM 市场国产化进程, 提升了中国在全球 ATM 行业的竞争力。

广电运通自主研发的高速钞票识别与处理技术在 2013 年通过工信部的科学技术成果鉴定, 达到国际领先水平。采用自主知识产权核心技术的中国第二代自动取款机及存取款一体机, 综合性能超越国外同类产品, 推动世界进入中国存取款一体机时代, 提高国内金融业抗风险能力, 维护国家金融安全。

In 2005, the banknote recognition module technology developed by GRGBanking successfully passed authoritative appraisal of Ministry of Public Security of China and the Appraisal Committee (formed by Industrial and Commercial Bank of China, Agricultural Bank of China, Bank of China, China Construction Bank, Bank of Communications, and other financial institutions). Developed based on that core technology, China's first generation of ATM has promoted the localized production of Chinese ATM, and enhanced China's global ATM industry's competitiveness.

In 2013, GRGBanking high-speed banknote recognition and processing technology passed the achievement appraisal by the Ministry of Information Industry of China, reaching the world-class cutting-edge level. Having adopted the core technology of independent intellectual property rights, China's second-generation cash dispensing ATM and cash recycling ATM surpass similar foreign products on overall performance, brought the world into Chinese cash recycling ATM era, improve the risk resistance capacity of the domestic financial sector, safeguarding national financial security.

持续创新投入，构建人才高地及科研平台 Continuous Innovation and Constructing Talent Pool and Scientific Research Platform

广电运通高度重视技术研发，坚持研发高投入，每年研发支出持续增长，以市场为导向，不断开发新产品，完善核心技术，全面提升综合竞争力。

GRGBanking attaches great importance to R&D, adheres to high R&D investment in R&D expenditure that continues to grow each year.

Being market-oriented, the company constantly develops new products while improving the core technology to enhance overall competitiveness.

广电运通汇集由博士、硕士及学士组成的金融智能装备研发精英团队，拥有一支超过 800 人的专业研发队伍，由中国科学院院士、模式识别领域权威专家戴汝为先生担任首席科学家，是目前国内实力最雄厚、最具成长力的金融智能装备研发队伍。

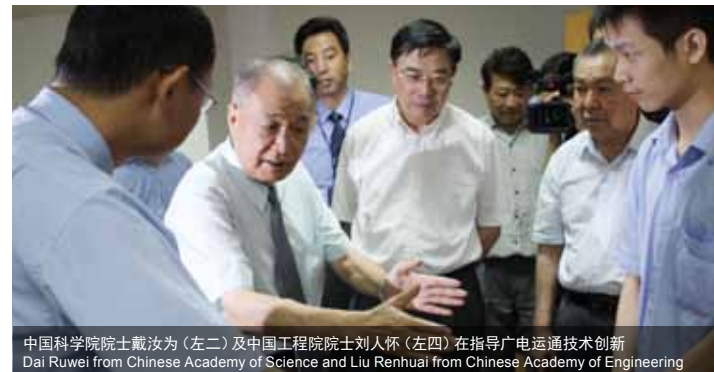
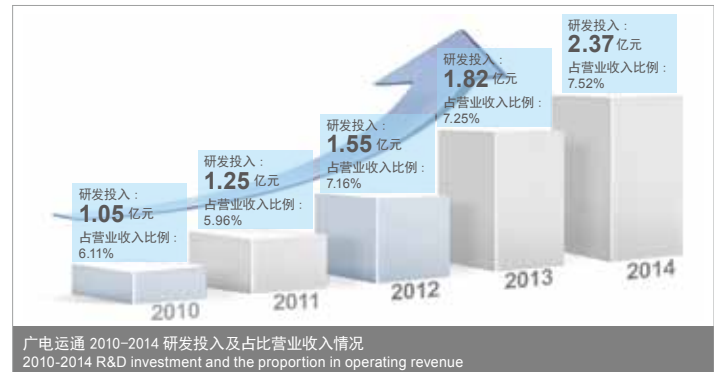
GRGBanking owns a professional team over 800 people with doctors, masters and bachelors of intelligent banking equipment R&D elite, focuses on innovation in the industry. GRGBanking also successfully invited Dai Ruwei, pattern recognition authoritative expert in China of the Chinese Academy of Sciences, as the chief scientist of that most powerful the intelligent banking equipment R&D team of greatest potential nowadays.

依托国家级企业技术中心、博士后科研工作站，广电运通研究院积极承担建设了广东省货币识别企业重点实验室、广东省金融自助服务工程技术研究开发中心、广东省省级企业技术中心，先后承担科技部国家火炬计划、发改委国家信息安全专项、广东省重大科技专项等重大科技项目。

Relying on state-level enterprise technical centers, post-doctoral research station, GRGBanking positively committed to the construction of the Guangdong Currency Recognition Corporate Key Laboratory, the Guangdong Financial Self-service Engineering and Technology Research and Development Center, the Guangdong Corporate Technology Center. The company has also undertaken the China Torch Program by the Ministry of Science and Technology, the National Information Security Project by the National Development and Reform Commission, Guangdong Province Science and Technology Major Project and other major technology projects.

广电运通整合行业创新资源，主办广电运通论坛，广邀中科院戴汝为院士、清华大学尤政教授等知名学者传播前沿科研知识，分享科学智慧方法，推动行业创新与发展。

GRGBanking integrates industrial innovation resources, hosts GRGBanking Forum and has invited Academician Dai Ruwei from Chinese Academy of Sciences, Professor You Zheng from Tsinghua University and other famous scholars to, communicate scientific knowledge, share the scientific wisdom and promote industrial innovation and development.



科技成果卓著，转化生产力推动行业进步

Remarkable Technological Achievements Transforming to Productivity for Progress in the Industry

● 专利:

国内行业居首位: 截止 2015 年 3 月, 累计申请专利总量 1197 件, 专利申请和授权量均居国内行业首位。据欧洲专利局 2014 年官方报告, 在来自中国的申请中, 广电运通的专利申请数量排行第 14 名;

发明专利占比高: 发明(含 pct)专利申请占比 76.2%, 发明专利授权率高达 85.5%;

核心技术全覆盖: 对关键核心技术及关键零部件的知识产权全面覆盖, 80% 以上的发明专利应用在公司的核心产品上。

● 标准:

主导制定国家标准 2 项, 行业标准 1 项;

参与制订国家标准 5 项。

● 荣誉奖励:

2008~2014 年连续 7 年被认定为“国家规划布局内重点软件企业”;

2008~2014 年连续 7 年多年荣获“中国软件收入前百家企业”;

被认定为国家级信息化和工业化深度融合示范企业、信息化和工业化融合管理体系贯标试点企业、电子信息行业标杆企业、广东省战略新兴骨干企业、广东省知识产权示范企业、广东省工业设计示范企业、广东省重点软件出口企业;

拥有广东省工程技术研究开发中心、广东省货币识别企业重点实验室、广东省省级企业技术中心、创新方法推广应用基地;

荣获国家及省市专利奖、广东省科学技术奖二等奖、广州市科学技术一等奖等多项荣誉。

● Patents:

Top Ranking in Domestic Industry:

By the end of March 2015, GRGBanking cumulatively applied for 1,197 patents, with both patent applications and authorizations ranking the top in the domestic industry. According to official report 2014 released by European Patent Office, among all applications from China, GRGBanking ranks 14th in total number of patent applications.

High Percentage of Invention Patents:

Invention patents (including PCT) application accounts for 76.2%, invention patents authorization amounts to 85.5%.

Universal Coverage of Core Technology:

80% of invention patents applied in core products, with key technology and parts achieving universal coverage of intellectual property rights.

● Standards:

Initiated in formulating 2 national standards and 1 industry standard.

Involved in formulating 5 national standards.

● Honors and Awards:

Be recognized as a state planning key software enterprise for 7 consecutive years from 2008 to 2014.

--Be awarded Top 100 Enterprise for Software Income for 7 consecutive years from 2008 to 2014.

--Be identified as model enterprise in the deep integration of state-level informatization and industrialization, pioneer enterprise in informatization and industrialization fusion management system, model enterprise in electronic information industry, Guangdong provincial strategic emerging key enterprise, model enterprise in Guangdong provincial intellectual property rights, model enterprise in Guangdong provincial industrial design, Guangdong provincial key software export enterprise.

--Guangdong engineering and technology R&D center, Guangdong currency recognition enterprise key laboratory, Guangdong provincial enterprise technology center, innovation promotion application base.

Won the national, provincial and municipal patent awards, Guangdong Provincial Science and Technology Award, Guangzhou municipal Science and Technology Award.





拥有国际领先水平的检测中心，产品质量稳定可靠

International Top-class Testing Center to Ensure Stable and Reliable Product Quality

广电运通借鉴军工产品质量控制标准并拥有全球领先水平的检测中心，所有金融智能装备产品在研发时都要经过 72 小时的高温高湿测试、72 小时的低温测试、10000 次不间断出钞测试，整机 1000 次不间断真钞模拟交易测试、保险柜防暴测试、整机淋雨测试、EMC 测试、电气安全测试等，还要通过公安部、中国质量认证中心等权威第三方检测机构的各项检验。

GRG learns from military product quality control standards and has the world's high-end testing center to require all intelligent banking equipment products in development must go through 72 hours of high temperature and humidity testing, 72 hours of low temperature test, 10,000 times nonstop note dispensing test, 1000 times nonstop banknote simulated transaction test for machine, safe anti-riot test, water spray test, EMC testing, electrical safety testing, but also they have to go through various tests of the Ministry of Public Security, China Quality Certification Centers and other authoritative third-party testing organizations.



中国智慧让全球金融更精彩

Chinese Wisdom to Bring More Excitement to the Global Financial Industry

广电运通在中国：连续七年蝉联第一

GRGBanking Dominates the China Market for 7th Consecutive Year

在中国市场，广电运通 ATM 产品及解决方案遍布中国大陆 32 个省、自治区、直辖市，广泛应用于农、中、建、交、邮政（邮储）等各大国有银行，中信、光大、华夏、民生、浦发、广发、平安（深发）、恒丰等各大股份制商业银行，全国各地近百家城市商业银行及二十多个省、市或区内的农信社。

按照 2015 年 3 月 17 日《金融时报》发布的《2014 年中国 ATM 市场发展述评》统计，广电运通连续七年蝉联中国 ATM 市场销量第一位。

As a leading provider of ATM equipments with the biggest deployment in China, GRGBanking's products and solutions are widely adopted by Agricultural Bank of China, Bank of China, China Construction Bank, Bank of Communication, Postal Savings Bank of China and other banks among over 20 provinces, municipal cities and autonomous regions.

Chinese Financial News, an authoritative media of financial industry in China, released the report of Chinese ATM Market Overview 2014. According to the report, GRGBanking is ranked No.1 for the 7th consecutive year.

2008-2014 年全球主要 ATM 品牌在中国市场的销售量、市场占有率及排名情况

Major International ATM Brand Sales Volume, Market Share and Ranking in the China Market

厂商 Company	2008			2009			2010			2011			2012			2013			2014		
	台数 Sales Volume	占比 Market Share	名次 Ranking	台数 Sales Volume	占比 Market Share	名次 Ranking	台数 Sales Volume	占比 Market Share	名次 Ranking	台数 Sales Volume	占比 Market Share	名次 Ranking	台数 Sales Volume	占比 Market Share	名次 Ranking	台数 Sales Volume	占比 Market Share	名次 Ranking	台数 Sales Volume	占比 Market Share	名次 Ranking
广电运通(中国) GRGBanking	11800	21.5%	1	12000	22.2%	1	13200	22.0%	1	17500	23.3%	1	20170	20.01%	1	19940	23.28%	1	25850	26.61%	1
NCR(美国)	10500	19.1%	2	9500	17.6%	2	8800	14.7%	3	12000	16.0%	3	8800	8.73%	5	7870	9.19%	4	4430	4.56%	8
日立(日本) Hitachi	8300	15.1%	3	8500	15.7%	3	10000	16.7%	2	14000	18.7%	2	19100	18.95%	2	15740	18.37%	2	16370	16.85%	2
德利多富(德国) Wincor	6880	12.5%	4	6000	11.1%	6	3500	5.8%	6	3500	4.7%	8	4420	4.39%	8	4400	4.56%	7	2800	2.86%	11
迪堡(美国) Diebold	6800	12.4%	5	7000	13.0%	4	7200	12.0%	5	6000	8.0%	5	10820	10.73%	4	7850	9.16%	5	6520	6.71%	4
怡化(中/日)	5700 (含OKI)	10.0%	6	6900	13.0%	5	7600	12.7%	4	8200	10.9%	4	14200	14.09%	3	11010	12.85%	3	11220	11.54%	3
OKI(日本)	/	/	/	1500	5.0%	7	3500	6.0%	7	3000	4.0%	9	5220	5.18%	6	5010	5.85%	6	6440	6.63%	5
御银(中国)	/	/	/	/	/	/	/	/	/	3900	5.2%	6	/	/	/	3120	3.64%	9	6380	6.56%	6
恒银(中国)	/	/	/	/	/	/	/	/	/	/	/	/	4100	4.07%	9	3110	3.63%	10	3480	3.58%	9
东方通信(中国)	/	/	/	/	/	/	/	/	/	3700	4.93%	7	4900	4.87%	7	3530	4.12%	8	6260	6.45%	7

数据来源：根据金融时报历年 ATM 市场报告数据整理。

Source: In reference to ATM market data(2008-2014) released by Chinese Financial Times.

广电运通在世界: 产品和服务进入 70 多个国家和地区

Products in the World: Entered More than 70 Countries and Regions

- 在香港、墨西哥、越南、土耳其、德国、立陶宛及中东等地区成立了办事处及子公司，市场及服务网络遍布全球；
 - 截止 2014 年底，ATM 产品及解决方案已广泛应用于全球 70 多个国家和地区，ATM 产品全球安装使用量超过 168000 台，服务于全球 1000 多家银行客户；
 - 产品符合国际主流的行业标准，全面满足不同国家的需要；
 - 2007 年跻身世界前 8 强，目前综合实力位居世界前 5 强；
 - 2010 年 9 月，完全自主知识产权的存取款一体机夺得欧美地区迄今为止最大的循环机采购订单。
- With branch offices and subsidiaries established in Hong Kong, Mexico, Vietnam, Turkey, Lithuania, Germany and Middle East region
 - To the end of 2014, GRG's ATM products and solutions have been widely used in over 70 countries and regions worldwide, serving over 1,000 banks with over 168,000 ATMs deployed worldwide.
 - GRGBanking products fully comply with the mainstream international industry standards.
 - In the fierce competition of global ATM market, GRGBanking ranked among the world's top 8 in 2007 and now top 5 regarding comprehensive capacity;
 - September 2010, GRGBanking won by far the largest cash recycling ATM purchase orders in Europe and America.





凝聚金融科技智慧力量，推动全球金融创新发展 Aggregating Wisdom and Strength of Financial Technology, Promoting Innovation and Development of Global Financial Industry

在金融电子领域，广电运通基于对用户需求和行业趋势的精准洞察，依托全套自主知识产权的尖端现金处理技术，基于十多年自助设备研发、生产、管理及运维经验，不仅为客户提供高品质金融自助设备，包括具有自主知识产权的多功能自动取款机、全功能自动柜员机、多功能存取款一体机、驾车式自动柜员机、远程视频柜员机（VTM）等，同时创新推出了银行领域系列新产品解决方案，并在自助设备 C 端应用、自助设备渠道运营、移动互联网、自助设备系统安全及其他相关领域提供丰富的软件产品和解决方案。

GRGBanking conducts deep analysis and research to various applications environment, focuses on customer satisfaction, provides customers with diversified high quality banking self-service equipments, including ATM with proprietary intellectual property rights, such as Multi-function ATMs, Full-function ATMs, Multi-function Cash Recycling ATMs, Drive-up ATMs, Video Teller Machine, etc. GRGBanking also launched innovative series of new product solutions in the banking sector and provide a wealth of software products and solutions in ATM channel C-side application, ATM channel operation, mobile internet, ATM channel system security and other related fields.

GRGBanking · We Move Faster



H22N
穿墙式多功能自动取款机
Through-the-Wall Multi-
function Cash Dispensing ATM



H22NL
大堂式多功能自动取款机
Lobby Multi-function Cash
Dispensing ATM



H68N
穿墙式多功能存取款一体机
Through-the-Wall Multi-function
Cash Recycling ATM



H68NL
大堂式多功能存取款一体机
Lobby Multi-function Cash
Recycling ATM

广电运通：以创新的科技便利人类生活
We Move Faster



H38N
穿墙式全功能自动柜员机
Through-the-Wall Full-function ATM



H38NL
大堂式全功能自动柜员机
Lobby Full-function ATM



H90
穿墙式自助封包存款机
Through-the-Wall Night Safe



H90L
大堂式自助封包存款机
Lobby Night Safe

智能银行·遇见未来

Intelligent Bank For the Future

广电运通 iBank 智慧银行解决方案，全面提升银行服务价值：

iBank 智慧银行解决方案综合运用终端设备、呼叫中心、高清视频通信、智能协同、云视频服务等技术，由远程柜员以视频交互的方式协助和引导客户进行业务办理，使客户操作不再犹豫疑惑，营造出面对面的柜台服务体验。

- 面向客户打造全方位、立体化的金融服务体系，提升渠道价值
- 全方位的安全性设计，规避业务风险
- 延长柜台服务时间，为客户提供 7*24 小时金融服务
- 便捷的布放模式，灵活延伸到不同区域
- 一站式为银行提供量身打造的全渠道视频银行解决方案

GRGBanking iBank intelligent banking solution enhance the value of banking services:

iBank intelligent banking Solution integrate terminal equipment, call centers, high definition video communications, intelligent collaborative technologies. Via a real-time collaboration technology, the remote teller assists customers through video and co-browsing, enables customers transaction without doubt, and creates a face-to-face counter service experience.

- Establishing a comprehensive customer-oriented, multi-dimensional financial services system, to enhance the value of the channel
- High security design, to avoid business risks
- Extending counter service time, providing customers with financial services 24/7 hours
- Convenient deployment mode for easy expansion to different areas
- One-stop Customized Omni-channel Video Banking Solution for the bank.



- 2012 年，广电运通为银行提供第一台 VTM 产品，树立行业标杆；
- 2013 年，广电运通在该领域的市场占有率超过 50%，已在包括交通银行、广发银行在内的多家银行实现全国批量布放；
- 2013 年 12 月，德国商业银行旗舰网点开业，隆重发布由广电运通提供的德国首台 VTM。
- 2014 年，广电运通 VTM 设备占有率保持领先，入围建设银行、兴业银行、华夏银行总行，更获得土耳其科威特银行 150 台采购订单。
- 2012, GRGBanking launched the first VTM, setting the industry benchmark.
- By 2013, GRGBanking has achieved over 50% market share in the field within China, with nationwide batch deployment including Bank of Communication, China Guangfa Bank and a number of banks.
- December 2013, Commerzbank in Germany launched the first VTM in the country which is made by GRGBanking.
- 2014, GRGBanking took the lead in VTM market share, shortlisted in China Construction Bank, Industrial Bank, Hua Xia Bank and receiving 150 VTM purchase order from Kuveyt Türk Participation Bank.

银行卡交易量的持续增长，给银行柜面带来了巨大压力，特别是大额存款业务更成为银行网点现金处理的瓶颈。针对大额存款交易，银行网点亟需有更快交易处理速度和更高单笔交易额度的处理渠道。广电运通高速现金存款解决方案，可实现现金的高速自动清点、识别及安全保存，同时记录和储存冠字号信息，帮助银行减少现金的人工处理环节和现金风险，提高工作效率，降低运营成本，缓解网点业务压力。同时还可用于现金量较大的零售企业，提供现金管理服务。

The ever growing bank card transactions impose great pressure on counter services. Bulk cash deposit, in particular, poses obstacles for bank branches. Thus it is urgent for the branches to handle cash with greater speed and larger transaction amount. GRGBanking bulk cash deposit solution fulfills high-speed automatic counting, recognition, storage and serial number recording, which reduces cash handling risk, increases work efficiency, reduces operation cost and relieves branch tellers' pressure. Meanwhile, it can provide

高速现金存款解决方案

Teller Cash Recycler Solution



实用性: 符合中国金融服务要求和规范，能够与银行现有运管体制良好衔接。

可靠性: 自动化现金处理设备和智能化联网方案带来的高可靠性、高安全性。

实效性: 针对目前现金处理和管理的实际问题，切实解决市场需求。

前瞻性: 为未来的现金类金融服务和现金管理发展预留空间。

Practicality: Conform to customs and norms of Chinese financial services, adapt well to current operation and management system.

Reliability: Guarantee high reliability and security via automatic cash processing equipments and intelligent networking solutions.

Effectiveness: Solve specific problems of cash processing and management, meet market demands.

Perspectiveness: Make space for future cash-related financial services and cash management.



中国·建设银行
China·China Construction Bank



中国·农业银行
China·Agricultural Bank of China



沙特·哈拉吉银行
Saudi Arabia·Al Rajhi Bank



台湾·最大购物中心“梦时代”
Taiwan·Dream Mall (the biggest shopping mall)

凭借对近 17 万台自助设备的研发、生产、管理及运维经验，广电运通能够在自助设备 C 端应用、自助设备渠道运营、移动互联网、自助设备系统安全及其他相关领域提供丰富的软件产品和解决方案，以帮助各金融机构以更高的效率、更低的成本建设和管理自助服务渠道。

With experience in research and development, manufacturing, management and operation over 170 thousand equipments, GRGBanking is capable of providing a wide selection of software products and solutions in ATM channel C-side application, ATM channel operation, mobile internet, ATM channel system security and other related fields, which facilitates financial institutions with higher efficiency, lower cost and service channel management.

eCAT

自助设备 C 端应用方案

● 跨平台统一 ATMC 软件 eCAT

- 支持不同品牌 ATM，完美屏蔽硬件差异
- 图形化二次开发平台，创新业务快速实现
- 成熟系统稳定可靠，给予客户信心保证
- 先进的系统管理工具，提升效率降低成本

FEEL View Plus

自助设备渠道运营方案

● FEEL View Plus 自助设备监控运营平台

集成了设备状态及交易监控，远程分发，对账（流水差错），电子流水，OCR 冠字号等功能，全面提升设备管理水平。

- 实时、直观展示设备运行状态并对故障进行预警；
- 提供开放式接口与第三方应用进行无缝集成；
- 提高设备运行效率，减少银行运营成本；
- 自动对账，流水电子化，减轻银行设备管理压力；
- 整合冠字号功能；

Mobile Internet

移动互联网解决方案

- 微信银行解决方案
- 社区金融解决方案
- 银企合作解决方案
- 移动运维解决方案

SEC One

自助设备系统安全方案

● SECOne™ 端点安全防护系统

- 专为金融自助终端量身定制的安全防护解决方案
- 获得国家公安部销售许可的 ATM 安全软件产品

ATM Channel C-terminal Application Solution

● Unified Multi-Vendor ATMC Platform Software - eCAT

- Support different ATM vendors, neutralize all differences in hardware.
- Graphical re-development platform, rapid innovative business deployment
- Steady and stable system can always be counted on.
- Advanced system management tools, increase the management efficiency and reduce the costs.

ATM Channel Operation Solution

● FEEL View Plus ATM Monitoring & Management System

It integrates equipments' overall status, enables transactions monitoring, remote distribution, account checking, electronic journal printing, serial number tracking to improve the overall equipments management.

- Demonstrates equipments' status in real time and alerts equipments malfunction.
- Integrates the third party application seamlessly via open interface
- Improves equipments' performance efficiency, reduces bank operation cost.
- Automatic account checking, electronic journal printing, relieve management pressure.
- Integrates serial number tracking function.

Mobile Internet Solutions

- Wechat Bank Solutions
- Community Finance Solutions
- Bank-Enterprise Cooperation Solutions
- Mobile maintenance Solutions

ATM Channel Security Solution

● SECOne™ Comprehensive Terminal Security Management System

- Security Defense Solutions customized for Financial Self-service Terminals
- ATM Software Security Products licensed by National Ministry of Public Security

深化全产业链布局, 全面创新发展模式

Deepen Whole Industry Layout, Comprehensively Reinvent
Development Model



推动智能交通·助力智慧城市 Intelligent Transportation to Promote Smart City

广电运通是中国实力最雄厚的自动售检票（AFC）系统产品及核心模块提供商，坚持自主研发，应用创新科技，为客户提供高品质的纸币处理模块、硬币处理模块、自动售检票设备等系列 AFC 产品，致力于为各大城市构建可靠、高效和智能的交通售检票系统，点亮智慧城市建设。

In China, GRGBanking is the most powerful provider of automatic fare collection (AFC) system products and core modules, adhering to independent R&D, technological innovation, to provide customers with high-quality banknote processing module, coin processing module, automatic fare collection equipment and other AFC products. The company is committed to building reliable, efficient and intelligent transportation fare collection systems for major cities and decorating the development of smart city.



单张纸币处理模块
Single Banknote
Processing Module

纸币循环模块
Banknote Recycling
Module

单张纸币找零模块
Single Banknote
Exchange Module



卡式票卡回收模块
Card Ticket Recontract
Module

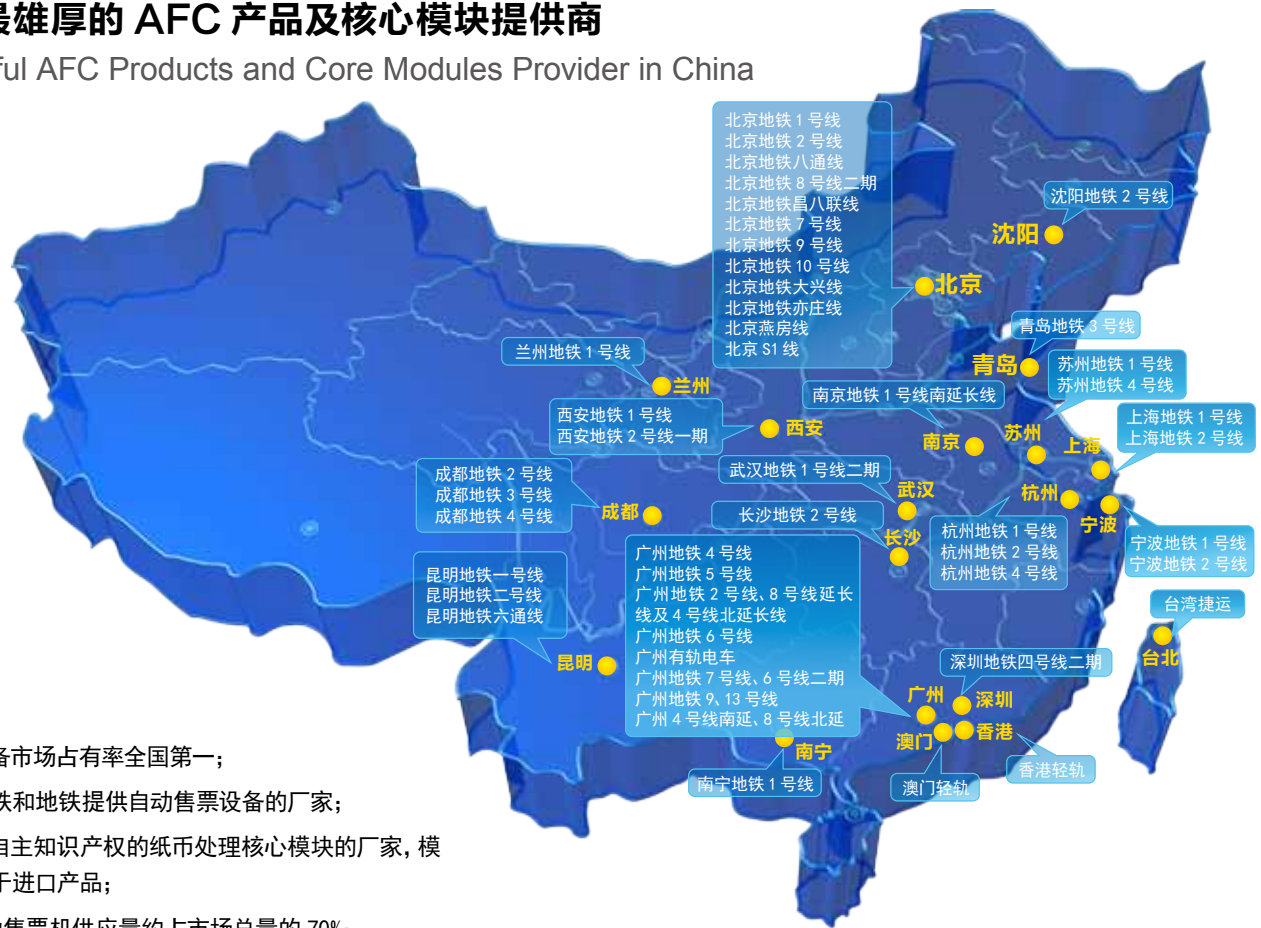
卡式票卡发售模块
Card Ticket Dispensing
Module

硬币处理模块
Coin Processing Module

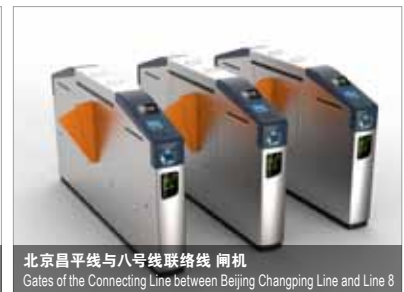
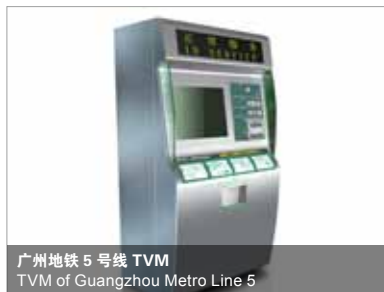


中国实力最雄厚的 AFC 产品及核心模块提供商

Most Powerful AFC Products and Core Modules Provider in China



- 自动售票类设备市场占有率全国第一；
- 唯一同时向高铁和地铁提供自动售票设备的厂家；
- 国内唯一拥有自主知识产权的纸币处理核心模块的厂家，模块性能全面优于进口产品；
- 高铁领域：自动售票机供应量约占市场总量的 70%；
- AFC 设备及核心模块应用于北京地铁、广州地铁、上海地铁、深圳地铁、京津高铁、武广高铁、哈大高铁等 60 多条轨道交通路线；
- 在台湾高铁、台北捷运、澳门轻轨、香港轻轨及南美委内瑞拉等国家地区也有广泛应用。
- Ticket vending machine ranked No. 1 in China market share;
- The only ticket vending machine manufacturer to high-speed railway and subway;
- The only manufacturer in the country which owns independent intellectual property rights of cash processing core module, of which the overall performance is better than imported products;
- The ticket vending machine supply about 70% of the total high-speed railway market;
- AFC equipment and core modules have been used in subways in Beijing, Guangzhou, Shanghai, Shenzhen, high-speed railways of the line Beijing-Tianjin, Wuhan-Guangzhou, Harbin-Dalian, in total over 60 rail transport routes;
- Widely used in Taiwan High Speed Railway, Taipei MRT, Macau Light Rail Transit, Hong Kong Light Rail Transit as well as Venezuela and other countries and regions.



科技金融·智慧服务

Technological Finance·Intelligent Service

把握银行变革趋势，用现代化手段和技术整合银行传统业务

Observing the Trend of Banking Revolution, Using Modern Tools and Techniques to Integrate Traditional Banking Business

广电运通专注于高端金融服务领域的价值创造，拥有广电银通和广州穗通两家公司，主要针对银行客户，提供围绕自助渠道建设及运营管理、银行现金物流及清分处理的专业化服务解决方案。

广电银通目前是中国规模最大的 ATM 服务商，也是最值得信赖的 ATM 智能化全托管服务商。广州穗通是国内第一家综合性 ATM 金融外包服务机构，目前已经形成了独有的“技术+安全”的自助设备托管外包服务模式，服务于多家中外资银行。

基于未来金融管理模式，广电银通与广州穗通将不断向金融外包服务价值链高端攀升，致力于成为中国金融科技服务第一品牌，给客户带来最大化的价值回报！

GRGBanking focus on high-end banking services sector. GRGBanking Technology Co., Ltd. and Suitong Banking Services Co., Ltd. are GRGBanking's subsidiaries that provide self-service channel development and operating management, as well as Cash-in-Transit and cash sorting service solution to banks.

GRGBanking Technology Co., Ltd. is the largest ATM service provider in China, as well as the most reliable ATM intelligent managed service provider. Suitong Banking Services Co., Ltd. is the first comprehensive ATM managed service company and has established a unique managed service mode of self-service equipment – Suitong Mode, namely technology plus safety. Now it provides services to many state-owned banks and foreign capital banks.

Based on future financial management model, GRGBanking Technology Co., Ltd. and Suitong Banking Services Co., Ltd. will constantly reach the top of the value chain in financial outsourcing service, to become the No.1 brand of China banking technology managed service and bring the maximum value to customers in return.





● 为用户创造价值

- 帮助用户提升设备开机率 25%-30%
- 帮助银行资金利用率提高 20%-40%
- 为银行降低管理成本 15%-30%

● 运营规模 (截至 2015 年 2 月)

- 为工农中建交等共 912 家商业银行提供专业化服务
- 已在全国 13 个城市设立专业外包服务公司
- 中国区服务站 700 个, 一、二线城市 100% 覆盖, 三线城市 70% 覆盖
- 已承接外包托管设备量 10000 台, 日均清分量超过 15 亿人民币
- 专业运维工程师团队超过 6000 人
- 维保服务设备总量 143303, 全国在运行设备占比 25%

● 未来 3 年内

- 全国 ATM 设备: 22.5 万台。(全国占有率 31%)
- 全国外包设备: 45000 台, 超 100 亿人民币 (全国设备流通货币占有率超过 30%)
- 800 个中国区服务站将在全国, 一、二线城市 100% 覆盖, 三线城市 90% 覆盖
- 专业团队: 超过 22000 人

● Create value for customers

- Help customers upgrade equipment uptime rate by 25%-30%
- Help banks improve capital utilization by 20%-40%
- Reduce administrative costs related to the bank by 15%-30%

● Scale of operations (by the end of April 2014)

- Provide professional services for over 912 commercial banks
- Professional outsourcing companies has been established in 13 cities over the country
- 700 service station in China, with second-tier cities 100% coverage, covering 70% of third-tier cities
- Provide managed services to 10,000 units of equipment, with average daily sorting volume more than 1.5 billion CNY
- Professional operation and maintenance engineers over 6,000 people
- Provide maintenance service to 143,303 units of equipment, accounted for 25 percent operating equipment in the country

● In the next 3 years

- Provide service to equipment: 225,000 units (31% of the national share)
- Provide managed service to equipment: 45,000 units, with cash sorting volume over 10 billion Yuan (over 30% of national currency in equipment)
- Service stations in China: 800, with 100% coverage in first and second tier cities, and covering 90% of third-tier cities
- Professional team: More than 22,000 staffs

一体化全流程金融外包服务布局

Integrated full process layout of Outsourcing in financial services

以地方武装押运为载体，实现金融外包服务全产业链战略

Accomplish whole industry chain strategy with local armed escorting services



以“一站式金融科技服务平台”为基础，布局金融服务基地

Set up comprehensive financial services based with One-stop Financial Services Platform





中智融通，现金智能处理专家 IntelliCash - Intelligent Cash Processing Experts

中智融通金融科技有限公司(简称“中智融通”)是集研发、生产、销售、服务于一体的纸币清分机产品及整体解决方案提供商，是广电运通的全资子公司。

“智”慧清分，帮助用户提升效益

- 全系列本外币纸币清分机，大幅降低现金处理成本与风险。
- 业内独创的智能加钞机，帮助银行解决 ATM 配钞难题。
- 完善的全流程系统解决方案，提升银行现金运营效率。

中国“智”造，成就行业领先典范

- 基于母公司ATM平台核心技术的经验积累,产品鉴伪识别能力业内领先。
- 核心技术获得工信部科学技术成果鉴定，系列产品通过CQC认证、欧洲央行ECB认证。
- 产品入围中国邮政集团、中信、广发、兴业等总行，并广泛运用于国有大行、股份制银行、城商行和农村信用社。

优“智”服务，缔造金牌服务保障

- 700个自营服务网点，6000多人的专业服务队伍，打造国内最强原厂服务力量。
- 快速响应故障检修，定期设备巡检，提供现场和集中培训，量身定制高端培训增值服务。
- 400服务热线7×24小时待命，信息化管理平台随时监控智能设备的运行状态。

As a wholly owned subsidiary of GRGBanking, Intellicash Equipment Co., Ltd. (Intellicash) is the banknote sorting products and total solutions provider integrating development, production, sales and service.

Intelligent Sorting to Help Users Improving Efficiency

- Full range banknote sorting machine significantly reduces cash handling costs and risks.
- Industry-unique banknote intelligent cassette loading machine.
- Complete system solutions of whole process to enhance banks' cash operational efficiency.

Created in China, Be the Industry's Best Case

- The product counterfeit identification ability is leading the industry.
- Core technology received appraisal by MIIT, products certified by CQC and the European Central Bank.
- Product shortlisted in some major banks in China, and widely used in the state-owned large banks, joint-stock banks, urban commercial banks and rural credit cooperatives.

Excellent Service Guarantee

- More than 700 self-owned service stations, with over 6,000 professional services staffs.
- Fast response troubleshooting, periodic inspection equipment, on-site and centralized training etc.
- 400 hotlines & info management platform to monitor the running status of intelligent equipment.

基于物联网的现金流通智能管理系统 RotoCash®

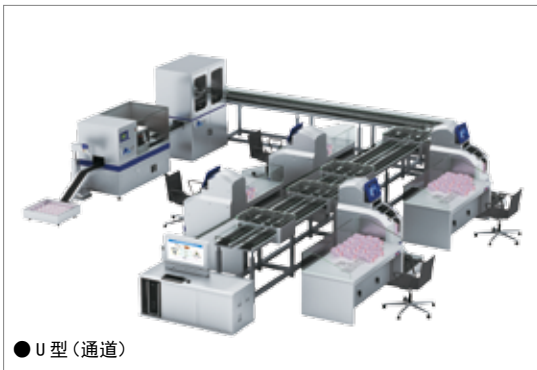
RotoCash - Internet-of-Things-based Cash Circulation Intelligent Management System

智慧的现金流通管理系统，助力金融机构价值提升：

- 提升现金调拨效率
- 主动快速防伪
- 解决伪钞纠纷
- 提升 ATM 运营效率

Intelligent Cash Circulation Intelligent Management System help enhance the value of financial institutions:

- Improve the efficiency of Cash-In-Transits
- Quick counterfeit recognition
- Resolve counterfeit disputes
- Enhance ATM operation efficiency



智能清分流水线系统 CML

Cash Center Automation Solution

- 钞票清分处理“实物”流自动化
- 钞票清分处理“信息”流智能化
- 日清分处理能力 6000 万，效率提升 60% (以二机位为例)

- Automatic Banknote Sorting Process "Physical" Workflow
- Intelligent Banknote Sorting Process "Information" Workflow
- Daily Sorting Capacity over 60 Million, efficiency up 60% (Double Machines for Example)

智能清分系统解决方案 iCash

Intelligent Sorting System Solution iCash

- 清分设备远程监控
- 清分业务远程分发
- 清分工作流程管理
- 清分数据智能分析

- Sorting Machine Remote Monitoring
- Sorting Operation Remote Distribution
- Sorting Workflow Management
- Sorting Data Intelligent Analysis





广电汇通金融服务有限公司

GRG Huitong Banking Service Co., Ltd.

2013年5月2日,广电运通投资1亿元成立全资子公司广电汇通,切入金融支付服务领域,作为公司开展金融支付业务的平台,专业从事基于金融服务终端的支付业务。通过综合支付平台的整体构建促进公司由设备生产商向普惠型金融服务提供商的转型,形成“高端制造”持续专注精细、“高端服务”不断突破创新的发展格局,创造新的成长空间,促进长远发展。

May 2, 2013, GRGBanking invested 100 million yuan and established a wholly-owned subsidiary GRG Huitong Banking Service Co., Ltd, which specializes in providing financial self-service terminal payment services. By constructing the comprehensive payment platform, it facilitates GRGBanking to transform from an equipment manufacturer to inclusive financial services provider. Moreover, it promotes long-term development of the company with fine “high-end manufacturing” and innovative “high-end services”.



广电运通信息科技有限公司

GRGBanking I.T. Co., Ltd.

2013年10月28日,按照“高端制造+高端服务”的同心多元化战略,广电运通成立“广州广电运通信息科技有限公司”,作为开展软件业务的平台,专业从事计算机软、硬件技术及系统集成的开发和销售,壮大公司软件业务的市场规模和市场竞争能力,提升行业领先地位。

October 28, 2013, in accordance with the “High-end Manufacturing + High-end Services” concentric diversification strategy, GRGBanking established GRG Information Technology Co., Ltd”. as a platform to launch the software business, specializing in computer software and hardware technologies and systems integration development and sales, expanding the company’s software business market size and market competitiveness, improving the industry leadership.



龙源环保科技有限公司

Guangzhou Long Yuan Envirotec Co.,ltd.

整合内外资源,运用资本平台推动自身价值增值

广州龙源成立于2006年5月,是一家集科研、电镀设备制造、工业园投资开发、电镀集控区运营管理为一体的高科技环保企业。

Integrating internal and external resources, leveraging capital to increase value

Guangzhou Long Yuan Envirotec Co.,ltd. was established in May 2006, as a high-tech environmental protection enterprises with research, plating equipment manufacturing, industrial park investment and development, plating set control operation and management.

广电运通（集团）旗下公司

GRGBanking (Group) Affiliated Companies

全资子公司

- 深圳广电银通金融电子科技有限公司
 - 上海欣辰通金融电子科技有限公司
 - 深圳鹏通金融服务有限公司
 - 石家庄银通金融服务有限公司
 - 宜昌宜通金融服务有限公司
 - 云南云通金融外包服务有限公司
 - 南宁盈通金融电子科技有限公司
 - 辽宁辽通金融电子科技有限公司
 - 河南商通金融服务外包有限公司
 - 宜昌金牛押运护卫保安服务有限责任公司
- 广州广电银通金融电子科技有限公司
 - 广州广电银通安保投资有限公司
- 广电运通国际有限公司
 - 广电运通（墨西哥）有限公司
 - 广电运通（土耳其）有限公司
 - 广电运通（立陶宛）有限公司
 - 广电运通（德国）有限公司
 - 环球金融自动设备零件有限公司
- 广州中智融通金融科技科技有限公司
- 广电汇通金融服务有限公司
- 广州支点创业投资有限公司
- 广电运通信息科技有限公司
- 北京广电运通科技有限公司

控股公司

- 广州穗通金融服务有限公司
- 广州市龙源环保科技有限公司
 - 赣州中联环保科技有限公司
 - 赣州龙源环保产业经营管理有限公司
 - 赣州中联电镀原材料配送经营服务有限公司

参股公司

- 广州广百小额贷款有限公司
- 广州市力沛企业管理咨询有限公司

.....

Subsidiary Company

- Shenzhen GRGBanking Technology Co., Ltd.
 - Shanghai GRGBanking Technology Co., Ltd.
 - Shenzhen GRGBanking Service Co., Ltd.
 - Shijiazhuang GRGBanking Service Co., Ltd.
 - Yichang GRGBanking Service Co., Ltd.
 - Yunnan GRGBanking Service Co., Ltd.
 - Nanning GRGBanking Technology Co., Ltd.
 - Liaoning GRGBanking Technology Co., Ltd.
 - Henan GRGBanking Service Co., Ltd.
 - Yichang Transport Security Services Co., Ltd.
- Guangzhou GRGBanking Technology Co., Ltd.
 - Guangzhou GRGBanking Transport Security Investment Co., Ltd.
- GRG Banking Equipment (HK) Co., Ltd.
 - GRG Hong Kong Mexico, SA de CV
 - GRG Bankacılık Ekipmanları LTD. ŞTİ.
 - GRG Banking Equipment (HK) Europe UAB
 - GRG Deutschland GmbH
 - Global ATM Parts Co., Ltd.
- Intellicash Equipment Co., Ltd.
- GRG Huitong Financial Services Co., Ltd.
- Guangzhou Pivot Investment Co., Ltd.
- GRGBanking I.T. Co., Ltd.
- Beijing GRGBanking Science and Technology Co., Ltd.

Holding Company

- Suitong Banking Service Co., Ltd.
- Guangzhou Long Yuan Envirotec Co., Ltd.
 - Ganzhou Zhonglian Science and Technology Development Co., Ltd.
 - Ganzhou Longyuan Environmental Industry Management Co., Ltd.
 - Ganzhou Zhonglian Electroplating Raw Materials Distribution Management Services Co., Ltd.

Joint Stock Company

- Guangzhou Grandbuy Microfinance Co., Ltd.
- Guangzhou Lipai Enterprise Management Consulting Co., Ltd.

.....

个人、企业和国家共同发展

Co-development of The State, Enterprise and Individuals



构建有利于企业永续发展的人才成长环境

Build the Talent Environment for the Growth of Sustainable Development of Enterprise

广电运通注重全体员工的工作体验和幸福感受, 倡导“快乐工作、精彩生活”。公司通过提供良好的工作环境、工作待遇及福利保障, 帮助员工增强快乐工作的意愿, 努力提高员工的工作生活品质, 构建健康向上的精神状态和真诚互信的人际关系, 营造轻松愉快的工作氛围, 打造一个富有激情与活力的集体, 增强广电运通人对组织的向心力。

GRGBanking pays attention to all employees' work experiences and feelings of well-being, promotes "work happily, live wonderfully". By providing a good working environment, working conditions and welfare, to help employees enhance happy willingness to work and strive to improve the quality of life and working, to build a healthy and progressive mental state and sincere trust relationship, create a pleasant working atmosphere as well as a union of passion and vitality, and to enhance GRGBanking employees' cohesion to the organization.

<p>具有竞争力的薪酬机制, 提供多渠道的职业发展路线;</p> <p>Competitive salary system, providing multi-channel career development path;</p>		<p>健全的培训管理制度保障, 丰富的内、外部培训资源;</p> <p>Complete training management system as protection, abundant internal and external training resources;</p>
	<p>多形式、多层次的沟通与知识技能共享平台, 实现知识技能的分享;</p> <p>Multi-form and multi-level communication skills and knowledge sharing platform for the sharing of knowledge and skills to achieve;</p>	
<p>全面丰富的公司福利, 全员参与管理的积极文化氛围;</p> <p>Comprehensive variety of corporate welfare, full participated management style of a positive culture, organizational forms of inter-departmental communication activities;</p>		
	<p>多样化的员工活动, 营造“快乐工作·精彩生活”的文化氛围;</p> <p>Diverse staff activities to create "Work Happily, Live Wonderfully" culture;</p>	

以自主创新谋求国际先进企业地位

Strive for a World-leading Enterprise by Independent Innovation

广电运通追求企业全面、稳健、可持续发展。通过不断完善的核心技术体系引领我国金融智能装备产业发展,为国家创造良好的经济和社会效益;以“中国智造”的优势提供高品质的产品和服务,为用户创造最大价值;诚信共赢,与合作伙伴营造多赢合作环境;实现资本持续增值和循环扩张,创造良好效益持续回报广大投资者;同时给员工提供更多的发展机会和空间,帮助员工成长提升。

GRGBanking pursues comprehensive, stable and sustainable development. Through continuous improvement of the core technology system the company is to lead China's intelligent banking equipment industrial development and to create good economic and social benefits for the country. With the advantages of "Created in China", GRGBanking provides high quality products and services to create maximum value for customers; integrity and mutual benefits with partners to create a win-win cooperation environment. The company implements capital appreciation and continuous expanding, to create a good return on the majority of investors; while giving employees more opportunities and space to help enhance their growth.



打造行业第一公益品牌

Build the No.1 Charity Brand in the Industry

广电运通奉行“国家、企业和个人共同发展”的理念，将企业的命运同国家与社会的命运紧密联系，开展公益支持活动，将企业取得的经营成果回馈社会，构建有价值、有情义的组织，做一个奉献社会、人人喜爱的企业。

GRGBanking persists in the concept - The state, enterprise and individuals develop together. The company carries out public activities with plans and budget, and contributes its operating results to the community, to be a valuable organization that the people is in favor of.



有容 有衡 有序

Tolerance Discipline Execution

团队文化, 有容乃大

制度文化, 有衡乃远

执行文化, 有序乃力

Solid Team, Sustainable System, Orderly Execution

广电运通广州科学城产业园
Guangzhou science city, industrial park





广电运通微信公众账号



广电运通官网



以创新的科技
便利人类生活
We Move Faster

广电运通金融电子股份有限公司

地址: 广州市萝岗区科学城科林路 9-11 号

P.C510663

电话: (020)6287 9029/6287 9031

传真: (020)8218 8782

网址: www.grgbanking.com

邮箱: market@grgbanking.com

GRGBanking Equipment Co.,Ltd.

Add:9-11Kelin Rd., Science City, Luogang District,
Guangzhou, China 510663

Tel:+86(0)20 6287 8564

Fax:+86(0)20 6287 8312

[Http://www.grgbanking.com](http://www.grgbanking.com)

E-mail:atm@grgbanking.com

制作出品: 公共关系部

总主编: 詹敏

执行主编: 林泽银

责任编辑: 钟小娟

编辑审校: 李威 蔡庆标 尹富源 谭敏

美术设计: 杨华子 陈永富 赖俊均

发行: 刘姗姗

英文翻译: 李娟 汪晨

2015年7月版